

PIVOT3 SIGNS AGREEMENTS WITH FOUR EUROPEAN RESELLERS

Pivot3 High-Definition Video Storage™ Available Now to Customers in Macedonia,
Netherlands, Romania, and Slovenia

Palo Alto, Calif., and Dusseldorf, Germany – October 8, 2008 – Pivot3, Inc, the market leader in High-Definition Video Storage™, today announced agreements with four European resellers in Macedonia, Netherlands, Romania, and Slovenia. This announcement is the result of the recent collaboration that Pivot3 started with Vidicore, a leading European manufacturer representative specializing in physical security technologies. Vidicore has recruited CAD Security Systems for Macedonia, HORUS surround vision for the Netherlands, Secpral COM for Romania, and LOOP Maribor, d.o.o. for Slovenia. Pivot3 is also announcing its participation at this year's Security 2008 conference, October 7-10 in Messe Essen, Germany. At the conference, Pivot3 will exhibit a joint solution with Exacq in Exacq's booth located in Hall 5, Stand 520K.

“We signed the agreement with Vidicore in August, and we are already seeing an impressive interest for the Pivot3 High-Definition Video Storage,” said Lee Caswell, founder and chief marketing officer of Pivot3. “As European customers add more megapixel cameras to their environments and are required to keep video for longer periods of time, European resellers see the strong need for high-bandwidth, high-capacity storage solutions. Our High-Definition Video Storage solutions have already been deployed in large-scale video surveillance environments in the U.S., and, based on the immediate results of our relationship with Vidicore, I am confident that we will be able to do the same thing for the European market.”

Vidicore is currently representing and supporting Pivot3 products to physical security resellers and integrators in Europe, with emphasis on large-scale storage markets, including public sector, homeland security, gaming, transportation, and education.

To find out more about the Pivot3 partner network, go to
<http://www.pivot3.com/partners/overview>.

About Pivot3

Pivot3 is the fastest-growing storage company in the high-definition storage market, with its award-winning High-Definition Video Storage technology being deployed in the gaming, homeland security, public safety, education, and transportation markets. The company introduced the innovative RAIGE (RAID Across Gigabit Ethernet) architecture that redefined the use of storage in capacity and bandwidth-intensive environments. Pivot3 replaces standalone DAS RAID boxes with an IP SAN solution that matches the availability, manageability, performance, and cost targets of the physical security market. To learn more about Pivot3 products and services, visit www.pivot3.com/contact or call (650) 391-1116 ext 222. To get more information about the latest Pivot3 Serverless Computing technology, visit www.serverlesscomputing.com.

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